## LCIF – Campaign 100





#### **Introduction**

LCIF is the charitable fundraising and grant-making arm of our global organisation.

# Our mission is: to support the efforts of Lions Clubs and partners in serving communities locally and globally, giving hope and impacting lives through humanitarian service projects and grants.

Thanks to the Lions membership, LCIF has been able to grant more than US\$1 billion to Lions service projects and partnerships around the world; supporting Youth, providing Disaster relief, and addressing Humanitarian Needs.

Lions Clubs International is the world's largest and most effective service organisation, and Lions themselves are respected worldwide for the service they provide. LCIF allows us to extend and magnify the impact on a global scale.

LCIF is your foundation. It belongs to every Lion, and empowers the service and impact of Lions everywhere. The success of LCIF reflects the success of our global community of Lions.

#### What is Campaign 100: LCIF Empowering Service?

This is the foundation's next transformational campaign (you may all remember SightFirst and SightFirst II). Over the next three years through Campaign 100, we are aiming to raise US\$300 million to increase our service impact; fight diabetes; and expand our global causes. Campaign 100 will allow us to service more than 200 million individuals per year by 2021 and ensure that Lions have the resources we need to expand our global causes and impact.

Through the Global Service Assessment, which thousands of Lions shared their passions, priorities and where our service can have most impact our Global Causes were established.

- Diabetes
- Environment
- Hunger
- Childhood Cancer
- Vision

These causes complement all of the great ways clubs serve Locally, Nationally and Internationally, and gives Lions and Leos opportunities to help meet the growing challenges facing humanity.

Campaign 100 will make it possible for LCIF to meet and address the needs and priorities of our Lions for generations to come.

#### How can Lions participate?

LCIF relies on Lions to help make our mission possible and Lions can participate in three key ways;

- 1. **As Donors:** Lions are our biggest supporters and provides the vast majority of contributions. Lion donations sustain the foundation and make it possible.
- 2. As Advocates: Lions are better than anyone at telling our storey and sharing the message and impact of our work.
- 3. **As Volunteers:** Lions implement the projects that the foundation supports. Lion service allows us to achieve our aims through the grant applications.

### LCIF Grants Available

LCIF is there to help make Lions Service activities possible through their Grant programmes.

LCIF Grants fall into four categories:

- Humanitarian Grants
  - Matching Grants
    - Large-scale Lions Service projects that address unmet humanitarian needs.
    - Funding is for capital construction and equipment projects
    - Requires a portion of the funds to be matched by local Lions financial contributions.
    - Lions Quest
      - Educational-based life shills programme for youth (ages 5 -18)
      - Eligible activities include workshops and materials for instructor development; programme evaluation; and new programme expansion and implementation.
      - Requires a portion of the funds to be matched by local Lions financial contributions.
    - o Diabetes
      - Large-scale Lions-led projects that support expansion and enhancement of diabetes prevention, education, and improved access to treatment for underserved populations
      - Key initiatives includes screening; diabetes camps; and facility expansion and equipment acquisition
      - Requires a portion of the funds to be matched by local Lions financial contributions.
- SightFirst Grants
  - SightFirst Grants
    - Supports the development of comprehensive eye care systems that provide preventative and diagnostic services and treatment for all relevant eye diseases as well as rehabilitation for those with irreversible blindness or low vision.
    - Prioritise aid to underserviced populations
    - No specific match required, but priority given to projects with local funding and other co-funders.
    - Review by regional technical advisor required prior to submission to LCIF
- Disaster Grants
  - o Emergency Grants
    - Immediate relief aid for national disaster victims
    - Funding not available to provide long-term shelter or rebuilding activities
    - Must be requested by DG in affected areas, within 30 days of the occurrence.
  - Disaster Preparedness
    - Disaster and emergency preparedness training and activities for Lions
    - Must be applied for in advance of a disaster and used within six months
  - Community Recovery
    - Post immediate needs phase
    - No construction projects
    - District eligible to apply up to 60 days post disaster and use funds within 60 days
  - Matching Grants
    - Matching grants may be requested for longer-term reconstruction projects
    - Similar criteria for Humanitarian matching grants
  - Major Catastrophe

- Funds relief efforts in the wake of major natural or civil calamities
- Grants are for extended immediate relief aid or long-term rebuilding projects
- May not be applied for by Lions, district/multiple district
- New Grants
  - Leo Grants (Pilot programme through June 30, 2019)
    - Community service projects that are developed, planned, and implemented by Leo Clubs
    - Projects should address a community need and provide an opportunity to highlight Leos in the communities they serve
    - Leos have six months to complete the project.
  - District and Club Community Impact Grants
    - Available to both district and clubs, where 15% of their unrestricted donations to LCIF will be made available to Lions once a minimum donation level is reached
    - Qualifying districts and clubs would need to apply to LCIF to access available funds
    - Project proposals must be submitted and explain how the funds will be used
    - Funds may be used for local service projects (these must align with LCIF focal areas) or as matching funding for other LCIF frant programmes.

Applications can be found on-line.

Each type of grant has varying requirements, but here are a few general guidelines to keep in mind:

- The project must:
  - Address an important humanitarian need
  - Serve a relatively large population
  - Be cost effective, and
  - Be beyond local fundraising capability
- > The budget must show ample funding from local Lions organisations
- The project must have a strong Lions identity and involvement, and it must be endorsed by the district cabinet
- Provide as much detail as possible when completing the application. Lack of information will delay review of the request.
- Technical advisors, external evaluators, LCIF staff, and LCI/F leaders conduct careful monitoring and evaluation before, during, and after the project. This may include project site visits.
- Final reports are required for all LCIF funded projects. A report form is provided by LCIF. The report should be submitted at the completion of the project and should detail the accomplishments of the project and account for all grant expenditures.

### **Donations to LCIF**

Different ways of being a donor are;

- Individual member giving
- Club engaged in fundraising strategies
- Being a Model Club
- Lead and Major Gift donors
- Corporate, Foundation, and Government partners

An important way for Lions to participate in the foundation is as donors, both as individual members and within their clubs.

#### Individual Member Donations

While gifts of any amount are accepted, LCIF suggest a minimum annual contribution of US\$100 (approximately US\$2 per week) from each member.

With a membership of 1.4 million members, if every member donated US\$100 the Foundation would receive in the order of US\$140 million which could be used to support global service projects.

#### **Club Donations**

If instead of individual members contributing the Club could make a donation equivalent to US\$100 per member.

Clubs can organise and conduct a public fundraising event whose proceeds are dedicated to Campaign 100

#### Model Clubs

Model Clubs lead the way and set a challenging goal well above and beyond the minimum per member average and by raising funds through a variety of strategies.

A Model Club has to donate a minimum average of US\$750 per member.

The per-member average does not mean that all funds come from club members. It is a measurement tool for establishing club goals and campaign recognition levels.

Model Clubs will receive recognition in three stages:

- I. Commitment to participate
- II. Achievement of goal
- III. Fulfilment of pledges and commitments

#### Lead and Major Gifts

Lead (US\$100,000+) and Major (US\$25,000+) gifts automatically count towards overall club fundraising numbers and will play an important role in achieving the campaign goals.

Any proposal for Lead or Major Gifts should be followed up by MD personnel.

#### Corporate, Foundation, and Government Gifts

Financial support from corporations, foundation, and government agencies will help Campaign 100 reach and exceed its goals.

Any proposal for Corporate, Foundation, and Governmental Gifts should be followed up by MD personnel.

<u>Donor Recognition</u> Recognition is offered to donors to thank them for their support. Recognition can be made in different ways being in multiple forms: as physical items, through personal communications, in presentations at events, or a combination of each.

Total Individual Campaign 100 Donations	Immediate Recognition (upon receipt of pledge)	End-of Campaign Recognition (available upon completion of gift or pledge)	
Available for one-time gifts and pledges. Includes listing on LCIF website and in Donor Room at international headquarters.			
US\$3,000 - \$14,999	Collectible Campaign 100 Donation Pin	Lion of Empowerment Pin PLUS certificate and plaque, with public presentations by local Lions leaders. Lions Commitment Pin	
		PLUS certificate and plaque, with public presentation by local Lions leaders.	
US\$1,500 - \$2,999		Lion of Dedication Pin PLUS certificate	
US\$900 - \$1,499		Lion of Action Pin	
US\$600 - \$899		Lion of Kindness Pin	
US\$300 - \$599		Lion of Service Pin	
All Other Donations	All Campaign 100 Donors are recognised on LCIF's website (Updated quarterly)		

Available only to donors who choose the annual or monthly options for Campaign 100 donations. Includes the corresponding recognition listed above.		
Make a Pledge: Commit to making a gift each year of the campaign and receive an attractive gift.	<ul> <li>Automated giving is available in some countries and can be made with a credit card or automatic bank draft</li> <li>Donors from all other areas may give annually using all approved methods</li> <li>Reminders will be sent each year.</li> </ul>	
<b><u>Give Monthly:</u></b> Make an automated monthly contribution and receive an additional gift.	<ul> <li>Automated monthly giving is available in some countries and can be made with a credit card or automatic bank draft.</li> <li>Automated gifts are made in-line or via pledge form.</li> <li>Total amount indicated on pledge forms will be divided into 12 equal payments and charged monthly.</li> </ul>	

Model Club Recognition		
Per-Member Average (PMA) or Total Funds Raised Level	Recognition	
PMA of US\$750	Model Club	
	Written (newsletter, website, etc.) and public	
	(Scrolling screens at Convention, local	
	conventions, etc.) recognition	
	Certificate and banner patch	
PMA of US\$1,500	200% Model Club	
	Written and public recognition	
	Certificate and banner patch	
PMA of US\$2,250	300% Model Club	

	Written and public recognition
	Certificate and banner patch
PMA of US\$3,000	400% Model Club
	Written and public recognition
	Certificate, banner patch, and banner topper
PMA of US\$3,750	500% Model Club
	Written and public recognition
	Certificate, banner patch, and banner topper
PMA of US\$4,500	600% Model Club
	Written and public recognition
	Certificate, banner patch and banner topper
PMA of US\$5,000+	Premiere Model Club
Additional increments of US\$500 may be	<ul> <li>Titles for Model Clubs with a PMA of</li> </ul>
awarded or developed as clubs achieve or	US\$5,000 or more may include:
commit to these goals.	Major, Elite, Exceptional, Landmark,
	or Visionary.
	Written and public recognition, more
	expansive than lower levels.
	Certificate, Banner patch + Banner topper

All individual gifts will be eligible for current recognition, including Melvin Jones and Progressive Melvin Jones Fellowships. The MJF and PMJF recognise total lifetime, or cumulative, donations. Individual donations count towards credits for these fellowships. Once sufficient credits have been recorded, a donor may request the pin representing their current fellowship level.

Current Recognition - Individuals			
Giving Level	Recognition Level	Recognition Offered	
US\$100,000+, cumulative	Humanitarian Partner	Recognition in the Donor	
		Room at headquarters: lapel	
		pin with precious stone,	
		corresponding to level of	
		cumulative giving	
US\$2,000 – US\$99,999,	Progressive Melvin Jones	Lapel pin with additional	
cumulative	Fellow	diamonds or precious	
		stones, corresponding to	
		level of cumulative giving	
US\$1,000, cumulative	Melvin Jones Fellow	Individual receives a lapel	
		pin and plaque; club receives	
		a banner patch and chevron	
		each time a new member	
		achieves MJF status.	
All gifts of US\$100+		Recognised on the Honour	
		Roll	

Current recognition opportunities for clubs, districts, multiple districts and other organisational entries.

Current Recognition – Clubs and Other Entries			
US\$1,000+	Corporate Plaque		
US\$1,000+	Club Plaque	Unrestricted funds to LCIF	
100% Melvin Jones Fellows	100% MJF Banner	Awarded to clubs when all members are Melvin Jones Fellows	
200% - 500%	200% - 500% MJF	Awarded to clubs	

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Progressive Melvin	Banner	when all members	
Jones Fellows		are Progressive	
		Melvin Jones Fellows	
All members give	100% Contributing	Fiscal year chevrons	
US\$100+	Member	are given for each	
		subsequent year the	
		club receives this	
		status	
Der member overege	Der Member Average	Awarded at the	
Per member average	Per Member Average		
of US\$50+ in a fiscal	Banner Patch	US\$50, US\$100,	
year		US\$2502, US\$500,	
		and US\$1,000 levels	
Top five clubs in	Top Five Club –	Awarded to the top	Awarded at the end
each CA – total	Total Donations	five clubs in each CA	of the Lion year (July
donations	Certificate	based on total	1 – June 30).
		donations	
Top five clubs in	Top Five Club – Per	Awarded to the top	
each CA – per	Member Average	five Clubs in each	
member average	Certificate	CA based on per	
member average	Certificate	_	
0		member average	victo
	ent Recognition – Dist		ricts
US\$100,000+ or a	Chairman's Medals	Awarded to district	
minimum of		governor and LCIF	
US\$30,000 with a		district coordinator	
10%+ increase over			
the previous year			
Top 10 districts in a	Top Ten District	Awarded based on	
fiscal year	Certificate	total funds given	
		worldwide in one	
		fiscal year.	
Top five district in	Top Five District –	Awarded based on	
each CA – total	Total Donations	total funds given	
		within the CA in one	
donations	Certificate		
		fiscal year.	
Top five district in	Top Five District –	Awarded to the top	
each CA – per	Per Member Average	five districts in each	
member average	Certificate	CA based on per	
		member average	Awarded at the end
Top five multiple	Top Multiple District	Awarded to top five	of the Lion year (July
districts – total	– Total Donations	multiple districts in	1 – June 30).
donations	Certificate	each CA based on	
		total donations	
Top five multiple	Top Multiple District -	Awarded to top five	
districts – per	Per Member Average	multiple districts in	
	Certificate	each CA based on	
member average			
	4000/ <b>O</b> bit	per member average	
All clubs give to LCIF	100% Club	Awarded to district	
	Participation	that have all clubs	
	Certificate	donate to LCIF in a	
		fiscal year.	
All member support	100% District	Awarded to districts	
LCIF	Member Support	that have 100%	
			1
	Banner	member support	